





Newsletter: 2016 - 2017 Season

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Message from the Board

Hello Supply Chain Professionals,

Our Shoreline APICS chapter is thankful to be a part of such a wonderful community. I have seen positions filled, networking, and a lot of good camaraderie at our events. We are always looking for opportunities to grow to better serve the area.

My name is Mitchell Calvert and I am the webmaster for the Shoreline APICS website. Have you visited our website recently? Check it out now!

http://www.ShorelineAPICS.org

Please take a few minutes to see who is speaking at the next PDM, read about and RSVP for some of our upcoming tours, find resources on how to become APICS certified, check out plenty of pictures from our past events, and recently recognized members!

In addition to our community on the web, we are also easily found on Facebook! Either search for Shoreline APICS, or go to facebook.com/pages/APICS-Shoreline-Chapter. Here we hope to keep you up to date with the latest news and events. It is also a great place to follow up with connections you may have made at the last PDM event, if you did not get a business card!

Is there a better way that we could be communicating with you? Have you found out about a tour or a PDM only to find that it already happened? I encourage you to let us know how we can better serve you. I will leave you with a bit of homework (don't worry it's easy). When you get a moment, go ahead and print out a copy of this newsletter, and leave it in a common area, or better yet, print out the PDM calendar page and post it to your local community bulletin board and spread the word!

Thank you for the support and feedback!

Mitchell Calvert, CPIM APICS Shoreline Chapter Webmaster

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Current PDM Information

February PDM

Al & Al's

1502 South 12th Street, Sheboygan WI

Date: Wednesday, February 15th 2017

PDM Time: 5:00 - 8:00 pm.

Speaker: Ralph Howard, President & CEO Design Specialties

Topic: Challenges Faced by Design Specialities



Ralph Howard is President and CEO of Design Specialties - the market leader in custom glass fireplace doors and accessories. Previously, he was President of Ariens Specialty Brands. Prior to Ariens, he was General Manager of the Specialty Brands business and an Officer at W.W. Grainger. Here, he managed a portfolio comprised of 9 unique brands with customer focused product lines and services, all marketed independently, with annual sales of \$450M. Some of the brands included Lab Safety Supply, Gempler's, Imperial Supplies and AW Direct. Prior to Grainger, he was the President of Canac Cabinets - a multi-national Kohler Company business with over 1,900 associates. Canac was the largest manufacturer of frameless kitchen cabinetry in

North America. While at Kohler, he also ran the Sterling plumbing business and was VP of Sales for plumbing in the Americas.

Over the course of his career, Mr. Howard has worked for five blue-chip companies, beginning in 1985 with Pella Windows and Doors in Pella, Iowa. He also spent eight years in leadership positions with Master Lock Company. He is currently a director on the boards of two privately-held manufacturing companies, and he is the author of the renowned leadership development book titled "Control Alt Delete Leadership." Academically, he holds a Bachelor's degree in Mechanical Engineering from the University of Wisconsin-Platteville, and is a Harvard Business School alum as a graduate of the prestigious General Manager Program.

About the Presentation

Design Specialties is a custom manufacturer of fireplace doors based in Milwaukee. Ralph will talk about the company business model and some of the nuances that are part and parcel in a business where products are engineered and it's seldom that any two doors being built are exactly alike – no finished goods inventory! He will take you on a pictorial tour of the business and discuss key initiatives underway to advance lean and process improvements, an Epicor ERP upgrade, and how they interconnect with the company's growth strategies.

Bringing the discussion up a level – he will also discuss what it has been like managing a business transitioning from being privately owned – to one owned by private equity. He will share some thoughts on the challenges of business transformation – losing long-term employees and the knowledge contained within their heads – the importance of finding and developing new leaders – and some techniques to help with leadership development.

Interested in attending this event?
To register contact Rhonda Shermeister at
rshermeister@wigwam.com
Please register by 2/10/2017!

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Shoreline APICS PDM Schedule

2015-2016 PDM Schedule

| DATE | | LOCATION | SPEAKER | | |
|-------------------------------------------------------------------------|-----------------------|---------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|--|--|
| Tuesday | 9/20/2016 | Tour — Quad Graphics N11896 State Rd 175 Lomira, WI 53048 Meeting - Holiday Inn 625 W Rolling Meadows, Fond du Lac, WI | Jeff Schinner, Quad Graphics | | |
| rucsuay | 7/20/2010 | The Bull at Pinehurst | Marc Durant, | | |
| Wednesday | 10/19/2016 | Farms 1 Long Drive, Sheboygan Falls | Director of Purchasing Vollrath Co. | | |
| Tuesday | 11/15/2016 | Interactive Round Table Meeting -CNC Links, 4935 County Road C, Manitowoc, WI | Interactive Round Table – Supply Chain Challenges | | |
| No December Meeting due to Holiday. Merry Christmas and Happy New Year! | | | | | |
| Tuesday | 1/17/2017 | Tour - Skana Aluminum 2009 Mirro Drive Manitowoc, WI Timeout Sports Bar & Grill, 1027 N Rapids Rd, Manitowoc, WI | Steve Gallimore, EVP Skana Aluminum | | |
| Wednesday | 2/15/2017 | AI & AI's, 1502 S. 12 th St., Sheboygan, WI | Speaker – Ralph Howard, President & CEO, Design Specialties, LLC | | |
| Tuesday | 3/14/2017 | Tour – Nemak 3101 S. Taylor Drive Sheboygan, WI Meeting - The Bull at Pinehurst Farms 1 Long Drive, Sheboygan Falls | Thomas Bair, Human Resources Manager | | |
| Wednesday | 4/19/2017 | Award and Upper Management Night Autumn Ridge, One Straight Drive, Valders, WI | Justin Nickels, Mayor City of Manitowoc | | |

<u>Time</u> <u>Cost</u>

 Cocktails:
 5:00 PM to 6:00 PM
 Member: \$25.00

 Dinner:
 6:00 PM to 6:45 PM
 Guest: \$30.00

 Chapter Business:
 6:45 PM to 7:00 PM
 Student: \$15.00

Speaker: 7:00 PM to 8:00 PM

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<u>Upcoming APICS Shoreline Events</u>

January Calendar

February 2 – CPIM Review Course – DSP – 5:00-9:00 PM - Bemis Plant D February 16, 23 – CPIM Review Course – ECO – 5:00-9:00 PM - Bemis Plant D February 15 – PDM – AI & Al's, Sheboygan – 5:00 – 8:00 PM

Chapter/APICS News

Wanted!!

<u>Member at Large</u> – The APICS Shoreline Chapter is looking for a Member at Large on the Board of Directors. This would be a great opportunity to get involved with the chapter. If interested contact a board member or submit your name to newsletter@shorelineapics.org.

CPIM Review Course Schedule:

2016/2017 CPIM Review Course Schedule:

Thursdays 5 PM – 9PM @ Bemis Plant D

- Basics of Supply Chain Management (BSCM)
 September 15, 22, 29 October 6, 13 2016
- Master Planning of Resources (MPR)
 October 27, November 3, 10, 17, December 1 2016 (note the 1 week gap between sessions due to Thanksgiving holiday.)
- Detailed Scheduling and Planning (DSP)
 January 5, 12, 19, 26, February 2 2017
- Execution and Control of Operations (ECO)
 February 16, 23, March 2, 9, 16 2017
- Strategic Management of Resources (SMR)
 March 30, April 6, 13, 27, May 4 2017

Cost per class: \$375 – APICS Members; \$450 – Non-APICS Members

Please call or e-mail: Bruce G. Balthazor, CPM, CPIM classes@shorlineapics.org

Shoreline Board of Directors

| POSITION | NAME | E-MAIL | |
|--------------------------|--------------------|-----------------------------|--|
| President | Rhonda Shermeister | rshermeister@wigwam.com | |
| Executive Vice President | OPEN | | |
| Past President | Daniel Otte | drotte63@gmail.com | |
| Secretary | Linda Tryba | lmtryba@aol.com | |
| Treasurer | Jody Leischner | jleisch4@gmail.com | |
| VP Student Chapter | Stephen Rasmussen | srasmussen@wigwam.com | |
| VP Certification | Bruce Balthazor | brucegbalthazor@drs.com | |
| VP Membership | Stephen Rasmussen | srasmussen@wigwam.com | |
| VP Programs and Events | Rhonda Shermeister | rshermeister@wigwam.com | |
| VP CBAR | Dan Otte | drotte63@gmail.com | |
| VP Marketing | Joel Jelenc | jjelenc@polyvinyl.com | |
| Newsletter | Joel Jelenc | jjelenc@polyvinyl.com | |
| Webmasters | Mitchell Calvert | mitchell.calvert@kohler.com | |
| Historian | Jim Prellwitz | james.prellwitz@att.net | |
| Member at Large | OPEN | | |

BOD Meeting Schedule

BOD meetings are planned for the first Wednesday of the month except as noted. Meetings are held at Lakeshore Technical College at 5:30 PM. All members are welcome to attend any board meeting. Please let any current board member know if you would like to attend as we normally have a light meal preceding the meeting and it will help us to ensure we have enough for all.

Editor's Note

If you have an interest in any specific news item, have a question or wish to see something added to the newsletter please e-mail your request to newsletter@shorelineapics.org.

Contact Information

APICS Shoreline Chapter P.O. Box 267 Sheboygan, WI 53082-0267 www.ShorelineAPICS.org

<u>Unsubscribe Instructions</u>

We hope that you enjoy receiving our newsletter each month. However, if you'd prefer not to receive it, please send an e-mail to newsletter@shorelineapics.org. Be sure to include the word 'Unsubscribe' in the subject line.

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